

3:02 PM  
12/06/19  
Cash Basis

**Stinson Beach Village Association**  
**Balance Sheet**  
As of November 30, 2019

|                                       | <u>Nov 30, 19</u>       |
|---------------------------------------|-------------------------|
| <b>ASSETS</b>                         |                         |
| <b>Current Assets</b>                 |                         |
| <b>Checking/Savings</b>               |                         |
| WestAmerica                           | 41,676.88               |
| Westamerica-Community Plan Svgs       | 6,001.52                |
| <b>Total Checking/Savings</b>         | <u>47,678.40</u>        |
| <b>Total Current Assets</b>           | <u>47,678.40</u>        |
| <b>TOTAL ASSETS</b>                   | <b><u>47,678.40</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>       |                         |
| <b>Equity</b>                         |                         |
| Retained Earnings                     | 40,514.80               |
| Net Income                            | 7,163.60                |
| <b>Total Equity</b>                   | <u>47,678.40</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b><u>47,678.40</u></b> |

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 12/06/19  
 Cash Basis

**Stinson Beach Village Association  
 Profit & Loss YTD Comparison  
 October through November 2019**

|                                   | Oct - Nov 19    | Jan - Nov 19    |
|-----------------------------------|-----------------|-----------------|
| <b>Ordinary Income/Expense</b>    |                 |                 |
| <b>Income</b>                     |                 |                 |
| <b>Membership Contributions</b>   | 10,885.00       | 15,840.00       |
| <b>Total Income</b>               | 10,885.00       | 15,840.00       |
| <b>Expense</b>                    |                 |                 |
| <b>Dues</b>                       |                 |                 |
| Bingo Prizes                      | 0.00            | 76.84           |
| Community Center                  | 0.00            | 250.00          |
| <b>Total Dues</b>                 | 0.00            | 326.84          |
| Bookkeeping                       | 300.00          | 300.00          |
| Filing Fees - State               | 35.00           | 35.00           |
| Insurance - D&O                   | 0.00            | 945.00          |
| <b>Office Expense</b>             |                 |                 |
| Clerical                          | 500.00          | 2,750.00        |
| Web Design/Hosting                | 0.00            | 544.00          |
| IT Support                        | 0.00            | 136.99          |
| <b>Total Office Expense</b>       | 500.00          | 3,430.99        |
| <b>Office Supplies</b>            |                 |                 |
| General                           | 57.92           | 236.64          |
| <b>Total Office Supplies</b>      | 57.92           | 236.64          |
| Community Development             | 0.00            | 250.00          |
| <b>Postage and Delivery</b>       |                 |                 |
| Box Rental                        | 0.00            | 90.00           |
| Bulk Permit                       | 0.00            | 66.50           |
| General                           | 70.95           | 615.95          |
| <b>Total Postage and Delivery</b> | 70.95           | 772.45          |
| Printing                          | 0.00            | 1,938.62        |
| Short Term Rental Map             | 0.00            | 112.00          |
| Refreshments                      | 50.38           | 329.75          |
| <b>Total Expense</b>              | 1,014.25        | 8,677.29        |
| <b>Net Ordinary Income</b>        | 9,870.75        | 7,162.71        |
| <b>Other Income/Expense</b>       |                 |                 |
| <b>Other Income</b>               |                 |                 |
| Interest Income                   | 0.00            | 0.89            |
| <b>Total Other Income</b>         | 0.00            | 0.89            |
| <b>Net Other Income</b>           | 0.00            | 0.89            |
| <b>Net Income</b>                 | <b>9,870.75</b> | <b>7,163.60</b> |

3:04 PM  
 12/06/19  
 Cash Basis

**Stinson Beach Village Association**  
**Profit & Loss Prev Year Comparison**  
 January through November 2019

|                                   | <u>Jan - Nov 19</u>    | <u>Jan - Nov 18</u>     | <u>\$ Change</u>        | <u>% Change</u>      |
|-----------------------------------|------------------------|-------------------------|-------------------------|----------------------|
| <b>Ordinary Income/Expense</b>    |                        |                         |                         |                      |
| <b>Income</b>                     |                        |                         |                         |                      |
| Membership Contributions          | 15,840.00              | 19,680.00               | -3,840.00               | -19.5%               |
| <b>Total Income</b>               | <u>15,840.00</u>       | <u>19,680.00</u>        | <u>-3,840.00</u>        | <u>-19.5%</u>        |
| <b>Expense</b>                    |                        |                         |                         |                      |
| <b>Dues</b>                       |                        |                         |                         |                      |
| Bingo Prizes                      | 76.84                  | 44.37                   | 32.47                   | 73.2%                |
| Community Center                  | 250.00                 | 250.00                  | 0.00                    | 0.0%                 |
| <b>Total Dues</b>                 | <u>326.84</u>          | <u>294.37</u>           | <u>32.47</u>            | <u>11.0%</u>         |
| <b>Bank Service Charges</b>       | 0.00                   | 12.00                   | -12.00                  | -100.0%              |
| <b>Bookkeeping</b>                | 300.00                 | 275.00                  | 25.00                   | 9.1%                 |
| <b>Filing Fees - State</b>        | 35.00                  | 15.00                   | 20.00                   | 133.3%               |
| <b>Insurance -D&amp;O</b>         | 945.00                 | 945.00                  | 0.00                    | 0.0%                 |
| <b>Office Expense</b>             |                        |                         |                         |                      |
| Clerical                          | 2,750.00               | 2,500.00                | 250.00                  | 10.0%                |
| Web Design/Hosting                | 544.00                 | 136.99                  | 407.01                  | 297.1%               |
| IT Support                        | 136.99                 | 0.00                    | 136.99                  | 100.0%               |
| <b>Total Office Expense</b>       | <u>3,430.99</u>        | <u>2,636.99</u>         | <u>794.00</u>           | <u>30.1%</u>         |
| <b>Office Supplies</b>            |                        |                         |                         |                      |
| General                           | 236.64                 | 0.00                    | 236.64                  | 100.0%               |
| <b>Total Office Supplies</b>      | <u>236.64</u>          | <u>0.00</u>             | <u>236.64</u>           | <u>100.0%</u>        |
| <b>Community Development</b>      | 250.00                 | 0.00                    | 250.00                  | 100.0%               |
| <b>Postage and Delivery</b>       |                        |                         |                         |                      |
| Box Rental                        | 90.00                  | 88.00                   | 2.00                    | 2.3%                 |
| Bulk Permit                       | 66.50                  | 0.00                    | 66.50                   | 100.0%               |
| General                           | 615.95                 | 592.62                  | 23.33                   | 3.9%                 |
| <b>Total Postage and Delivery</b> | <u>772.45</u>          | <u>680.62</u>           | <u>91.83</u>            | <u>13.5%</u>         |
| <b>Printing</b>                   | 1,938.62               | 1,375.61                | 563.01                  | 40.9%                |
| <b>Folding and Stuffing</b>       | 0.00                   | 350.00                  | -350.00                 | -100.0%              |
| <b>Short Term Rental Map</b>      | 112.00                 | 140.42                  | -28.42                  | -20.2%               |
| <b>Refreshments</b>               | 329.75                 | 271.15                  | 58.60                   | 21.6%                |
| <b>Total Expense</b>              | <u>8,677.29</u>        | <u>6,996.16</u>         | <u>1,681.13</u>         | <u>24.0%</u>         |
| <b>Net Ordinary Income</b>        | 7,162.71               | 12,683.84               | -5,521.13               | -43.5%               |
| <b>Other Income/Expense</b>       |                        |                         |                         |                      |
| <b>Other Income</b>               |                        |                         |                         |                      |
| Interest Income                   | 0.89                   | 0.40                    | 0.49                    | 122.5%               |
| <b>Total Other Income</b>         | <u>0.89</u>            | <u>0.40</u>             | <u>0.49</u>             | <u>122.5%</u>        |
| <b>Net Other Income</b>           | 0.89                   | 0.40                    | 0.49                    | 122.5%               |
| <b>Net Income</b>                 | <u><u>7,163.60</u></u> | <u><u>12,684.24</u></u> | <u><u>-5,520.64</u></u> | <u><u>-43.5%</u></u> |

**Stinson Beach Village Association  
 2019-11 Budget vs Actual  
 January through November 2019**

|                                   | Jan - Nov 19     | Budget           | \$ Over Budget   | % of Budget   |
|-----------------------------------|------------------|------------------|------------------|---------------|
| <b>Ordinary Income/Expense</b>    |                  |                  |                  |               |
| <b>Income</b>                     |                  |                  |                  |               |
| Membership Contributions          | 15,840.00        | 15,000.00        | 840.00           | 105.6%        |
| <b>Total Income</b>               | <b>15,840.00</b> | <b>15,000.00</b> | <b>840.00</b>    | <b>105.6%</b> |
| <b>Expense</b>                    |                  |                  |                  |               |
| <b>Dues</b>                       |                  |                  |                  |               |
| Bingo Prizes                      | 76.84            | 130.00           | -53.16           | 59.1%         |
| Community Center                  | 250.00           | 250.00           | 0.00             | 100.0%        |
| <b>Total Dues</b>                 | <b>326.84</b>    | <b>380.00</b>    | <b>-53.16</b>    | <b>86.0%</b>  |
| Bank Service Charges              | 0.00             | 20.00            | -20.00           | 0.0%          |
| Bookkeeping                       | 300.00           | 300.00           | 0.00             | 100.0%        |
| Filing Fees - State               | 35.00            | 15.00            | 20.00            | 233.3%        |
| Insurance - D&O                   | 945.00           | 1,000.00         | -55.00           | 94.5%         |
| <b>Office Expense</b>             |                  |                  |                  |               |
| Clerical                          | 2,750.00         | 3,000.00         | -250.00          | 91.7%         |
| Web Design/Hosting                | 544.00           | 140.00           | 404.00           | 388.6%        |
| IT Support                        | 136.99           | 500.00           | -363.01          | 27.4%         |
| <b>Total Office Expense</b>       | <b>3,430.99</b>  | <b>3,640.00</b>  | <b>-209.01</b>   | <b>94.3%</b>  |
| <b>Office Supplies</b>            |                  |                  |                  |               |
| General                           | 236.64           | 35.00            | 201.64           | 676.1%        |
| Equipment                         | 0.00             | 200.00           | -200.00          | 0.0%          |
| Software                          | 0.00             | 130.00           | -130.00          | 0.0%          |
| <b>Total Office Supplies</b>      | <b>236.64</b>    | <b>365.00</b>    | <b>-128.36</b>   | <b>64.8%</b>  |
| Community Development             | 250.00           | 500.00           | -250.00          | 50.0%         |
| Community Plan Update             | 0.00             | 3,000.00         | -3,000.00        | 0.0%          |
| <b>Postage and Delivery</b>       |                  |                  |                  |               |
| Box Rental                        | 90.00            | 90.00            | 0.00             | 100.0%        |
| Bulk Permit                       | 66.50            |                  |                  |               |
| General                           | 615.95           | 850.00           | -234.05          | 72.5%         |
| <b>Total Postage and Delivery</b> | <b>772.45</b>    | <b>940.00</b>    | <b>-167.55</b>   | <b>82.2%</b>  |
| Printing                          | 1,938.62         | 1,650.00         | 288.62           | 117.5%        |
| Folding and Stuffing              | 0.00             | 550.00           | -550.00          | 0.0%          |
| Short Term Rental Map             | 112.00           | 250.00           | -138.00          | 44.8%         |
| Refreshments                      | 329.75           | 300.00           | 29.75            | 109.9%        |
| <b>Total Expense</b>              | <b>8,677.29</b>  | <b>12,910.00</b> | <b>-4,232.71</b> | <b>67.2%</b>  |
| <b>Net Ordinary Income</b>        | <b>7,162.71</b>  | <b>2,090.00</b>  | <b>5,072.71</b>  | <b>342.7%</b> |
| <b>Other Income/Expense</b>       |                  |                  |                  |               |
| <b>Other Income</b>               |                  |                  |                  |               |
| Interest Income                   | 0.89             | 1.00             | -0.11            | 89.0%         |
| <b>Total Other Income</b>         | <b>0.89</b>      | <b>1.00</b>      | <b>-0.11</b>     | <b>89.0%</b>  |
| <b>Net Other Income</b>           | <b>0.89</b>      | <b>1.00</b>      | <b>-0.11</b>     | <b>89.0%</b>  |
| <b>Net Income</b>                 | <b>7,163.60</b>  | <b>2,091.00</b>  | <b>5,072.60</b>  | <b>342.6%</b> |